## Appendix C Pricing Index DIR-CPO-4767 Merit International, Inc.

| Manufacturer / Brand  | Category   | Volume                            | DIR Customer Discount % off MSRP |
|---|--|-----------------------------------|----------------------------------|
| Merit for Government (Merit PRO) - Global View Dashboard, report generation (Merits issued, verified, etc.), check-in capabilities for in-person gatherings, and crosswalking setup between governing agency and agencies under the auspices of the governing agency. | Software   | Tier 1: 1 - 33,000                | 20.00%                           |
|   |  | Tier 2: 33,000 -<br>1,000,000     | 20.00%                           |
|   |  | Tier 3: 1,000,001 -<br>5,000,000  | 35.00%                           |
|   |  | Tier 4: 5,000,001 -<br>10,000,000 | 40.00%                           |
|   |  | Tier 5: 10,000,000+               | 45.00%                           |
| MSRP is the monthly cost per user, per month.   |  |                                   |                                  |
| Contracts between 1 - 33,000 users will be charged the n  | ninimum of 33,000 users.                             |                                   |                                  |
|   |  |                                   |                                  |
| Merit for Government (Merit Consult) - The creation of customized software add-ons, applications, or other specialized capabilities.  | Solution-based<br>Customized Software<br>Development |                                   | 20.00%                           |
| MSRP is on an hourly basis.   |  |                                   |                                  |